

**Paul Green, CPA**  
Chief Financial Officer

**Experience Summary**

28 yrs. Vice President, Controller & CPA

**SUFFOLK UNIVERSITY, BOSTON, MA**  
Masters of Business Administration  
Bachelor of Science in Accounting

**Professional Affiliations, Licenses and Certifications**

Certified Public Accountant  
Massachusetts Society of CPA's  
American Institute of CPA's  
Construction Financial Management Association (CFMA)

**WORK HISTORY**

**2009 – Present**

**SECURITY CONSTRUCTION SERVICES, INC./SECURITY FENCE COMPANY, HUDSON, MA**

Chief Financial Officer

Senior financial manager of \$20 million dollar Construction Company serving federal agencies throughout the Northeast and experiencing triple digit growth in recent years.

- Oversee monthly financial statements; quarterly and annual profit and cash flow forecasts; monitor contract receivables and subcontractor risk;
- Develop and monitor procedures and controls of the accounting cycle
- Participate in weekly and monthly job review meetings for determination of revenues and profit forecasts
- Coordinate with external legal counsel, bonding company representatives and accounting firm
- Monitor cash flow and develop short- long range forecasts

**1986- 2009**

**PERINI BUILDING COMPANY, INC., FRAMINGHAM, MA**

Vice President and Division Controller/Eastern Division

Vice President and Controller for National Construction Company, East Coast operations, with projects ranging from \$100 million to over \$1 billion utilizing lump sum, GMP and design / build delivery systems.

- Prepared monthly divisional financial statements; quarterly and annual profit and cash flow forecasts; monitored contract receivables and subcontractor risk; complied with Sarbanes-Oxley Act, served as liaison with both internal and external auditors.
- Oversaw project controllers and administrative staff at jobsites including usage of proper controls and procedures; responsible for hiring, terminating, and resolving personnel issues involving accounting staff.
- Participated in monthly jobsite meetings for determination of forecasting revenues and profitability of project.
- Prepared joint venture statements and accounting liaison with joint venture partners.
- Coordinated with internal and external legal counsel in areas of claims and/or subcontractor or owner issues.
- Weekly monitored cash and 8-week look-ahead for Division and jobsite cash flow.

Selected Achievements

- Chairman of Perini committee to establish a new Company-wide budget/forecasting system for quarterly, annual and 3-year plan forecasts.
- Committee Member to revise Field Office Procedures Manual used at all Perini jobsites.
- Maximized cash flow by aggressive collection of receivables and managing payments to vendor/subcontractors.
- Enhanced job profits by negotiating with owner's auditors over disallowed expenses.
- Integral role in weekly steering committee meetings for advice and counsel on internal procedures and operations.
- Capitalized on opportunities to enhance both cash flow and profits through creative close-outs with owners and subcontractors
- Active participant in monthly job cost meetings for project lifecycle, actual cost and review of work schedule.

**WORK HISTORY CONTD.**

**1984- 1986**  
**Contd.**

**PERINI BUILDING COMPANY, INC., FRAMINGHAM, MA**  
Manager of Contract Accounting and Control

- Monitored high-risk contracts and independent evaluation of estimates to complete.
- Handpicked for special assignments including a 4-month project in Ovda, Israel, setting up a cost system for a Perini-led joint venture building an airbase in the Negev Desert for the Israeli Air Force as part of the Israeli-Egyptian Peace Treaty.
- Led successful fraud investigations for Perini Building Company.

**1982- 1984**

**RILEY STOKER CORPORATION, WORCESTER, MA**  
Corporate Controller

- Conducted monthly financial statements, oversaw the general ledger accounting group which included billings, payroll, accounts receivables and cost control.
- Worked closely with the credit and collections staff in pursuing older balance and evaluating credit worthiness of future clients.